



Solutions for medium-sized businesses

it.hightronics for the High-tech and Electronics Industry

Optimise networked business processes,  
in the fast moving high-tech industry,  
simply and efficiently **with** it.hightronics

**it**elligence

Integrated management and design of product life cycles.

## Benefit from streamlined processes along the entire value chain

»With it.hightronics, the high-tech and electronics industry has a fully integrated complete SAP ERP solution for planning, controlling and monitoring their business processes at their disposal. The entire value chain is mapped in an integrated ERP solution, starting from the first product idea, through development, planning, procurement and production to customer service.«

itelligence AG

High expectations are placed on the high-tech and electronics industry to constantly improve product quality and increase new product lines. The intervals for innovations become significantly shorter, as demanding high-tech goods reach saturation and degeneration phase earlier and earlier in their life cycle. The ability to react rapidly to changing market conditions,

customer demands and faster development times is of prime importance. The market launch of new products are crucial, whilst also automating core business processes and standardising products. The service sector is becoming increasingly important, to increase margins and customer loyalty in the long term, in spite of increased competition and strong pressure on prices.

**Together we master your industry's demands.**

**it.hightronics supports you with:**

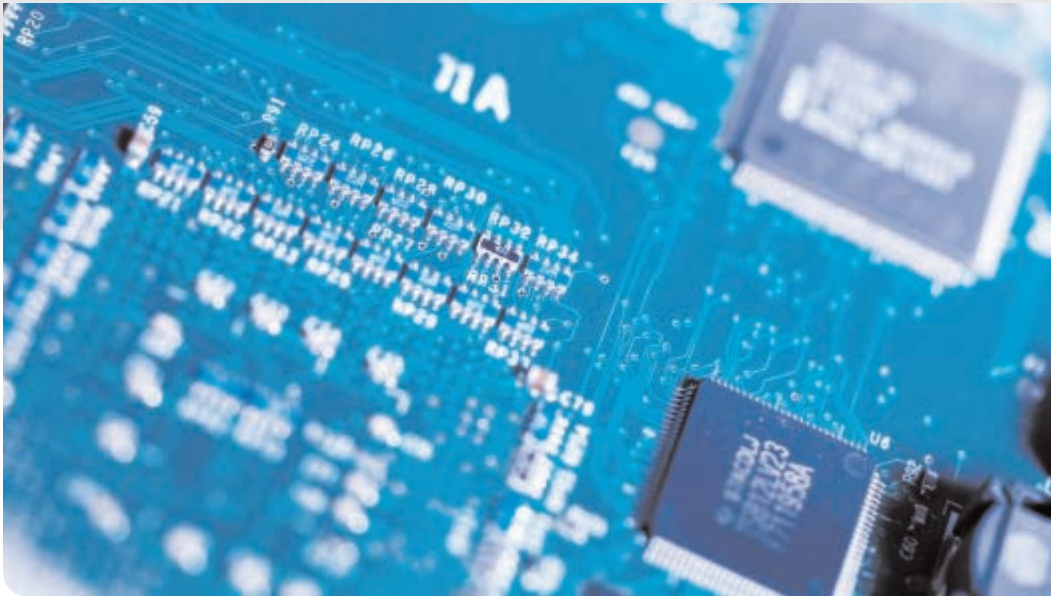
- Rational and economic realisation of innovative ideas
- Efficient development of customised solutions while, at the same time, pursuing standardisation
- Production of high quality solutions in spite of increasing pressure on time and costs
- Clearly identifying cost drivers and savings potentials through transparent cost management
- Achieving strong customer loyalty through a high level of flexible production and delivery as well as absolute adherence to schedules
- Becoming more competitive through industry-oriented production planning and steering
- Increasing the efficiency of your service processes
- Quality management covering all logistical procedures
- Creating and managing product data over the entire product life cycle
- The ability to react rapidly to shortened development and delivery times, as well as to product life cycles
- Efficient sales management
- Mapping your logistical procedures transparently, even beyond the boundaries of the enterprise
- Your international presence e.g. by mapping complex foreign trade regulations

**Tailor made for you:**

**our industry solution it.hightronics**

Manufacturers and suppliers can only meet these demands with a high-performance, reliable and innovative software solution which is focused on the industry's demanding conditions. The tried and tested SAP industry solution for the high-tech and electronics industry, it.hightronics from itelligence, combines these aspects and is complemented by functions from Product Lifecycle Management (PLM), Customer Relationship Management (CRM) and Supply Chain Management (SCM). CAD systems, PDC (plant data collection), mobile and eBusiness scenarios as well as external development partners can be smoothly integrated. This allows continual information processing, within the entire logistics chain, including all business partners.

The it.hightronics standard covers the particularities of the high-tech and electronics industry, both of a technical and business nature.



Only those who have perfectly controlled processes can also deliver innovative products, fast.

With it.hightronics, we provide extensive default settings and documentation, to satisfy your demands for optimised and fast implementation.

**This covers:**

- Clear methodology: understandable and comprehensive
- Preset parameters and tables
- Business scenarios with master and movement data and ready-to-run processes
- Detailed project and user documentation
- User roles for the most important workplace descriptions
- Data sheets and recommendations for the data transfer
- Test catalogues for customer-specific functional and integration tests
- Recommendations for common forms

From managing prospects and activities through to Opportunity Management, the activities in the pre sale phase can be effectively managed and monitored. When preparing quotations, products are calculated or, with a variant configuration, described in their entirety. Product life cycles are continuously managed and designed: from the design phase and the detailed engineering through to service call spare parts. The integrated PLM functionalities support the engineering effectively. In addition to a comprehensive document management system, categorisation

functionalities and an extensive product data and change management system are available, as well as the standard integration of CAD systems. Entirely new possibilities present themselves for variant planning. Technically realisable products are configured online and the return on investment is calculated simultaneously. Integrated controlling keeps a close watch on costs at all times.

»it.hightronics for the high-tech and electronics industry supports you with all your company's relevant processes.«

The entire engineering is also supported, just as the organisation of all documents and drawings. Technical changes are managed and flow directly into the process. The efficient interaction between production and procurement guarantees a smooth flow of materials right through to delivery. The integrated quality management system ensures an optimal level of quality in procurement and reduces product fault rates in the production. Foreign trade requirements are also fully integrated and supported. The service management system covers all service processes fully, starting with call logging by the Customer Interaction Center, start-up, on-site service, repairs processing, and spare parts sales.

Our experience shows that every industry has its own specific IT requirements, owing to their different processes. This is why at itelligence, IT and industry specialists work in close collaboration to produce your solution.



itelligence SAP All-in-One industry solutions are preconfigured for the typical business processes of a specific industry, thus enabling costs and implementation times, in particular, to be radically reduced. Other benefits include almost unlimited scalability and a high level of flexibility, as well as increased productivity and cost control.

**SAP-certified industry solutions:**

- it.automotive
- it.chemicals
- it.hightronics
- it.metal
- it.trade
- it.cast
- it.consumer
- it.manufacturing
- it.service
- it.wood

**SAP competence for medium-sized businesses**

itelligence AG is a leading international IT full-service provider in the SAP environment, employing some 1,100 highly qualified employees in 15 countries. Founded in 1989, the company offers a range of services that include SAP consulting, SAP licensing, outsourcing & services, and self-developed SAP industry solutions.

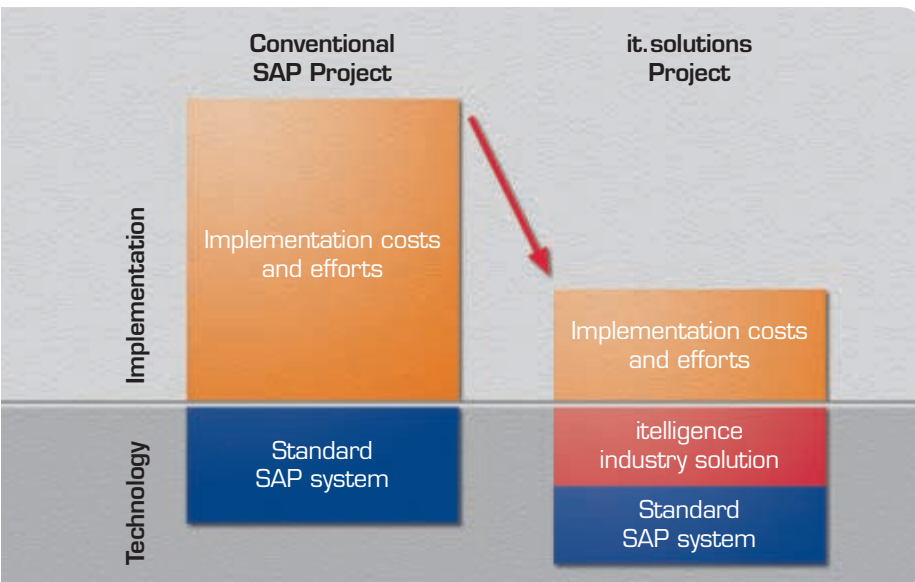
**Medium-sized businesses in the spotlight**

itelligence has developed and successfully implemented most of the SAP AG certified SAP All-in-One industry solutions worldwide. To enable us to provide consulting and solutions that create added value and are oriented toward the future, we have invested in professional industry knowledge. You'll only be able to implement technological developments to sustain your competitive advantage in the long term if we can speak your language.

**Top-level IT outsourcing**

As certified SAP outsourcing partners, SAP AG tests the five itelligence data centers in Germany, Switzerland, the United States, and Poland annually to check the security and quality of their organization and processes. The centers are ISO 9001 certified.

You can find more information and an extensive list of references at [www.itelligence.info](http://www.itelligence.info)



**Branches**

- Austria, Vienna  
Phone: +43-1-879 42 00-0
- Belgium, Brussels  
Phone: +32-2-290 12 12
- Czech Republic, Prague  
Phone: +420-2-516 119 21
- Germany, Bielefeld  
Phone: +49-521-9 14 48-0
- Great Britain, London  
Phone: +44-870 351 8308
- Hungary, Budapest  
Phone: +36-1-452 38 00
- Netherlands, Best  
Phone: +31-499-367 470
- Poland, Warszawa  
Phone: +48-22-543 19 00
- Russia, Moscow  
Phone: +7 095 974 19 17/18
- Slovakia, Bratislava  
Phone: +421-2-572 02211
- Slovenia, Ljubljana  
Phone: +386-1-242 70 30
- Spain, Barcelona  
Phone: +34-93-4 67 46 90
- Switzerland, Regensdorf  
Phone: +41-1-7-35 85 55
- Ukraine, Kiev  
Phone: +380-44-494 28-83
- USA, Cincinnati (Ohio)  
Phone: +1-513-956-20 00