



Solutions for medium-sized businesses

it.metal for the non-ferrous metal industry

Time is Money. Save both
and be more effective.

itelligence

it.metal optimizes all links of your process chain.

Our industry solution is an excellent fit for the non-ferrous metal industry.

»With it.metal, we offer a tried and trusted solution that addresses the needs of the non-ferrous metal industry. Our solution enhances the SAP system by providing specific capabilities that the industry needs, such as price-fixing, risk management, tolling and metal accounting.«

itelligence AG, Bielefeld

SAP solutions have established themselves as the standard in many areas of the metal industry. However, a 1996 study by the Wirtschaftsvereinigung Metalle e.V. (Germany's board of trade for the metal industry) showed some significant functions were missing. The first problem was to cope with the complexity of price-fixing for a metal contract. The system needed to handle a material that could have many forms: primary metal, scrap, alloy or semi-finished product.

A second issue was to support management of risk caused by the rapidly fluctuating prices of the material itself and of global currencies. It was clear that a complete IT solution for the metal industry must handle these and other special requirements.

As an add-on to the SAP system, the industry solution it.metal automates contract processing, from creation through to billing – in both purchasing and sales. The comprehensive risk management helps companies respond quickly and confidently in a fast-changing market. The system is completely integrated and this means that data is only entered once. It is accepted by the system and made available for current and subsequent steps in the process.

In the past, shapers and grinders were our most important tools – today it's IT.



Production is commodity futures trading!

When contracts are created for materials containing non-ferrous metals, extra data can be entered for each element, in addition to the general data, such as material, quantity, etc. This extra data includes price-fixing rules and periods, currency exchange rates and exchange rate types, and ruling prices for metals. The solution also supports tolling and rework accounts. it.metal provides an IT solution that allows metals companies to work in a familiar way.



All processes are integrated smoothly in one place.

it.metal offers you:

- Contract management for buying and selling metal in all its forms
- Price-fixing
- Simplified analysis
- Efficient billing, including provisional and final invoicing
- Comprehensive risk management: hedging of both metal price and currency
- Processing and settling of exchange contracts
- Management of tolling and rework accounts
- Full metal accounting for both primary and reworked material

Risk management is a particular strength of it.metal. Hedging transactions can be recorded and monitored alongside a constantly updated view of the physical material position. All physical and paper transactions are grouped together to show a combined risk. Individual transactions can be viewed in detail at any time and the system has the capability to handle both back-to-back transactions and complex hedging strategies. Hedging transactions are fully processed in the system and this includes broker clearing.

it.metal also allows the creation of a provisional invoice once the material has been received into the system. This invoice will be based on the

initial analysis of the metal in its current form, including scrap. Once the material has been processed, and the results of the final analysis are known, a final invoice can be created for the contract.

» it.metal can easily be combined with the SAP Discrete Industries Mill Products (DIMP) solution. «

The whole picture in a metal company is complicated, with elaborate price-fixing, physical and hedge transactions, tolling and rework accounts, provisional and final invoicing and this is just the start!

Fortunately, the integrated nature of it.metal means that financial reports (including the balance sheet) are always current and accurate.

A company can report confidently against stringent financial requirements such as US-GAAP or IAS. An accurate and up-to-the minute view of the "metal book" and a company's risk position is also available whenever required.

Our experience shows that every industry has its own specific IT requirements, owing to their different processes. This is why at itelligence, IT and industry specialists work in close collaboration to produce your solution.



itelligence mySAP All-in-One industry solutions are preconfigured for the typical business processes of a specific industry, thus enabling costs and implementation times, in particular, to be radically reduced. Other benefits include almost unlimited scalability and a high level of flexibility, as well as increased productivity and cost control.

SAP-certified industry solutions:

- it.automotive
- it.chemicals
- it.hightronics
- it.metal
- it.trade
- it.cast
- it.consumer
- it.manufacturing
- it.service
- it.wood

SAP competence for medium-sized businesses

itelligence AG is a leading international IT full-service provider in the SAP environment, employing some 1,000 highly qualified employees in 15 countries. Founded in 1989, the company offers a range of services that include SAP consulting, SAP licensing, outsourcing & services, and self-developed SAP industry solutions.

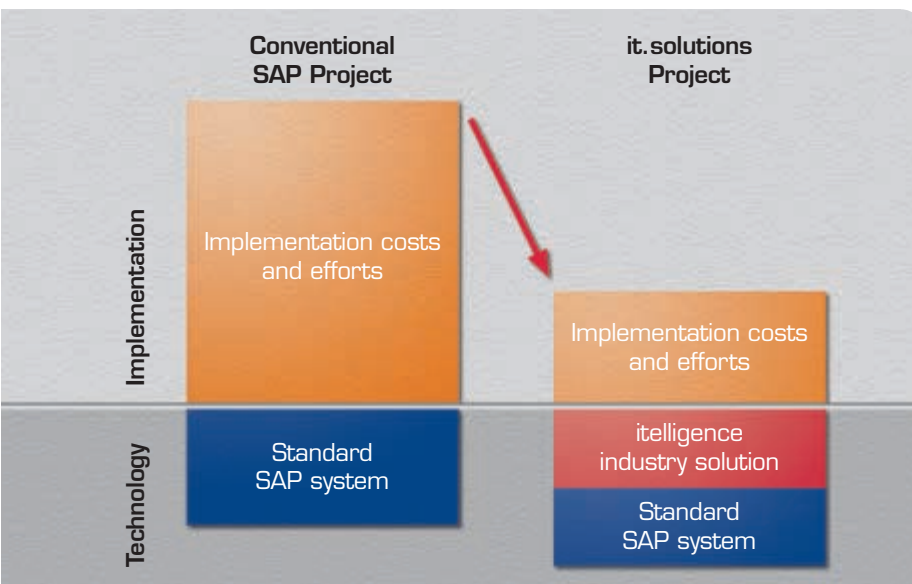
Medium-sized businesses in the spotlight

itelligence has developed and successfully implemented most of the SAP AG certified mySAP All-in-One industry solutions worldwide. To enable us to provide consulting and solutions that create added value and are oriented toward the future, we have invested in professional industry knowledge. You'll only be able to implement technological developments to sustain your competitive advantage in the long term if we can speak your language.

Top-level IT outsourcing

As certified SAP outsourcing partners, SAP AG tests the five itelligence data centers in Germany, Switzerland, the United States, and Poland annually to check the security and quality of their organization and processes. The centers are ISO 9001 certified.

You can find more information and an extensive list of references at www.itelligence.info



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